

For Sale / Lease Del Paso Retail

MOTIVATED TO SELL OR LEASE. SEND ALL OFFERS



OFFERING MEMORANDUM

700 DARINA AVE, SACRAMENTO , CA 95815

Lu Ann Henderson
GQ North Real Estate
Senior Vice President
(916) 798-8559
Luann@GQNorth.com
DRE# 01912126

Beau Philip
GQ North Real Estate
Commercial Real Estate Agent
(916) 698-5238
Beau@GQNorth.com
02254863



GQNorth
real estate

For Sale / Lease Del Paso Retail

CONTENTS

01 Executive Summary

Investment Summary

02 Location

Location Summary

Local Business Map

Aerial View Map

Traffic Counts

03 Property Description

Property Features

Property Images

04 Demographics

General Demographics

Race Demographics

05 Company Profile

Advisor Profile

Exclusively Marketed by:



Lu Ann Henderson

GQ North Real Estate
Senior Vice President
(916) 798-8559
Luann@GQNorth.com
DRE# 01912126

Beau Philip

GQ North Real Estate
Commercial Real Estate Agent
(916) 698-5238
Beau@GQNorth.com
02254863



MatrixCRE.AI

MatrixCRE AI

(415) 982-9496
Luann@GQnorth.com



GQNorth
real estate

Brokerage License No: DRE# 01942200



01

Executive Summary

Investment Summary

FOR SALE / LEASE DEL PASO RETAIL

OFFERING SUMMARY

ADDRESS	700 Darina Ave Sacramento CA 95815
COUNTY	Sacramento
MARKET	Del Paso
SUBMARKET	North Sacramento
BUILDING SF	6,887 SF
LAND ACRES	0.228
LAND SF	9,940 SF
YEAR BUILT	1961
YEAR RENOVATED	Will Require Renovation
APN	275-0053-003-0000

FINANCIAL SUMMARY

PRICE	\$828,100
PRICE PSF	\$120.24

DEMOGRAPHICS	1 MILE	3 MILE	5 MILE
2025 Population	16,643	163,111	390,942
2025 Median HH Income	\$60,965	\$72,119	\$81,039
2025 Average HH Income	\$82,164	\$97,370	\$111,481

PROPERTY VIDEO

Potential

- Potential: This property presents exceptional opportunities thanks to its strategic location near Del Paso Blvd and El Camino, adjacent to Grocery Outlet. The spacious, open layout with high ceilings makes it ideal for a showroom, warehouse storage, or various commercial uses. Its proximity to the Roberts Family Development Center, Teen Center, and Sacramento Community Clinic further enhances its visibility and accessibility.

- LEASING -Open to Leasing; however, there is quite a bit of work to be done in the building. Bring your contractors, build the estimate for tenant improvements, and let's come up with a plan that fits your needs!

Current Property Condition

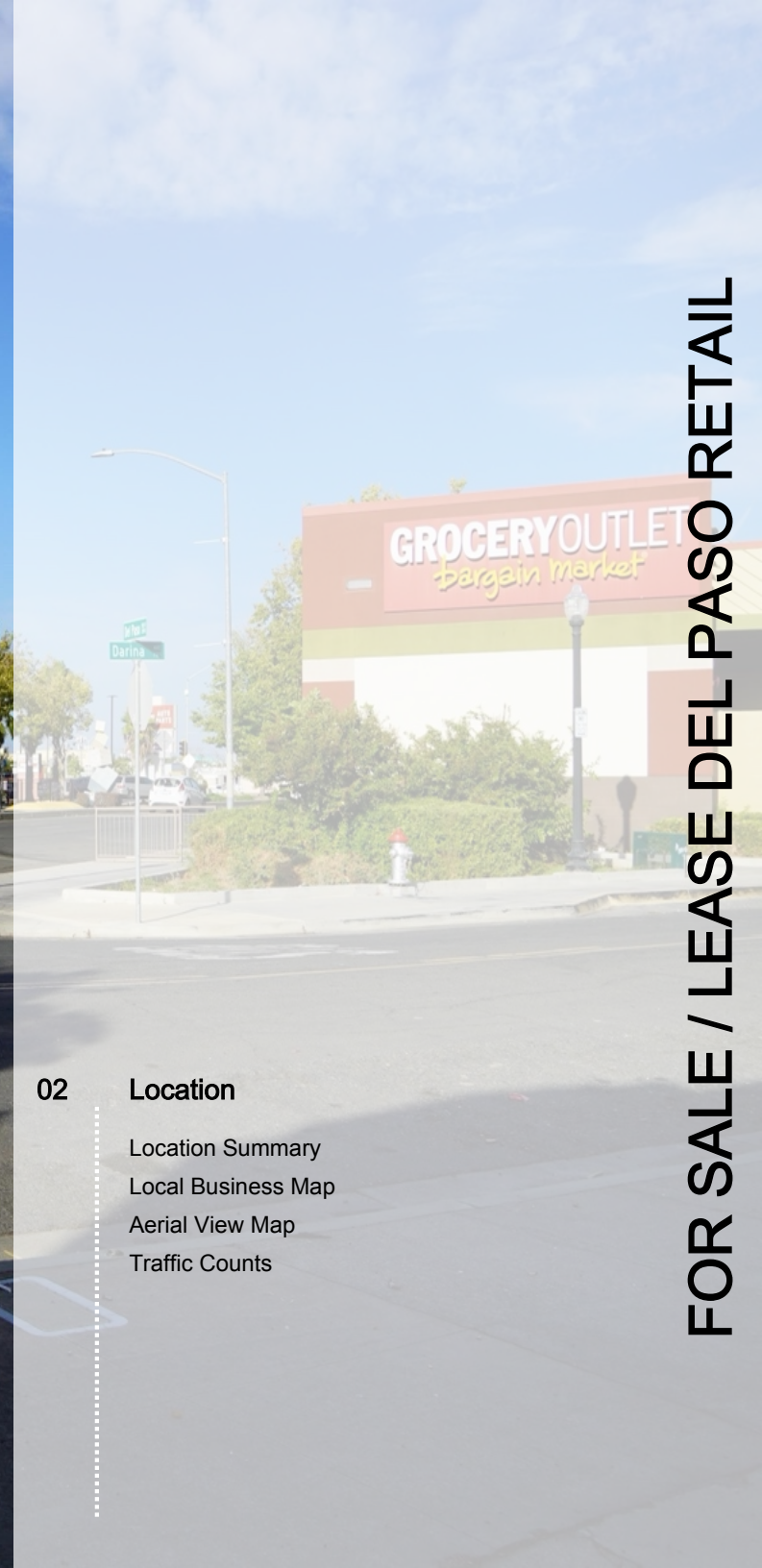
- UPDATE - The seller is currently working on demolishing and removing the rear fire-damaged portion of the building.
 - Located near Del Paso Blvd and El Camino corners.
 - Faces Del Paso Blvd, right next to Grocery Outlet.
 - Close to community amenities like Roberts Family Development Center, Teen Center, and Sacramento Community Clinic.
 - Strong potential due to visibility and neighborhood placement.
- Current Condition
 - A small fire damaged a metal frame addition in the back of the building; the original 6,887 SF building was not affected.
 - Minor smoke damage and drywall removal needed.
 - Electrical system requires complete replacement.
 - Small loft/second story could be removed for a higher ceiling.
- (Not Necessary)
- Sale Terms
 - Building offered as-is or with fire removal contingent on the close of escrow.
 - Sellers are motivated and open to negotiation. All reasonable offers will be considered.



02

Location

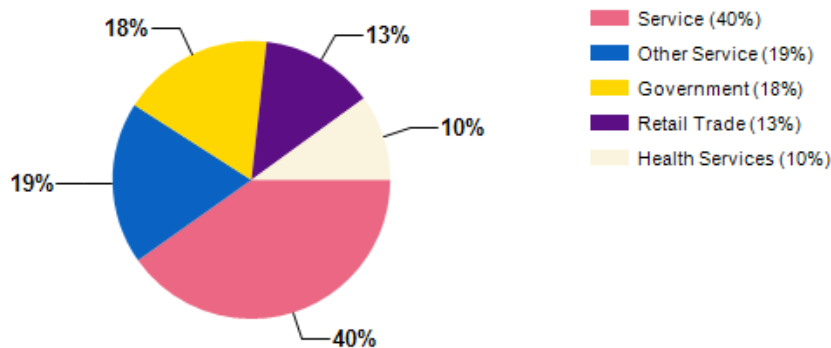
- Location Summary
- Local Business Map
- Aerial View Map
- Traffic Counts



Location

- 700 Darina Ave is situated in the Old North Sacramento area, a historically rich and evolving neighborhood. The property benefits from its proximity to major transportation routes, including Del Paso Boulevard, providing convenient access to Interstate 80 and Interstate 5. This strategic location ensures excellent connectivity for both employees and customers. The surrounding area is experiencing revitalization, with new developments and businesses enhancing the local economy. Nearby amenities include retail centers, dining establishments, and public services, contributing to a vibrant community atmosphere.
- Proximity to freeways and public buses. Residents of Old North Sacramento have access to the Capital City and the North Sacramento Freeways, and Interstate 5 is about 4 miles west. Arden Way and Del Paso Boulevard are two of the neighborhood's main thoroughfares; the latter leads 4 miles southwest to downtown Sacramento. Sacramento Regional Transit buses carry passengers throughout the neighborhood, and light rail stops are nearby. Many residential streets and main arteries have dedicated bike lanes. Kaiser Permanente Sacramento Medical Center is just east of the neighborhood, while Sacramento International Airport is about 13 miles northwest

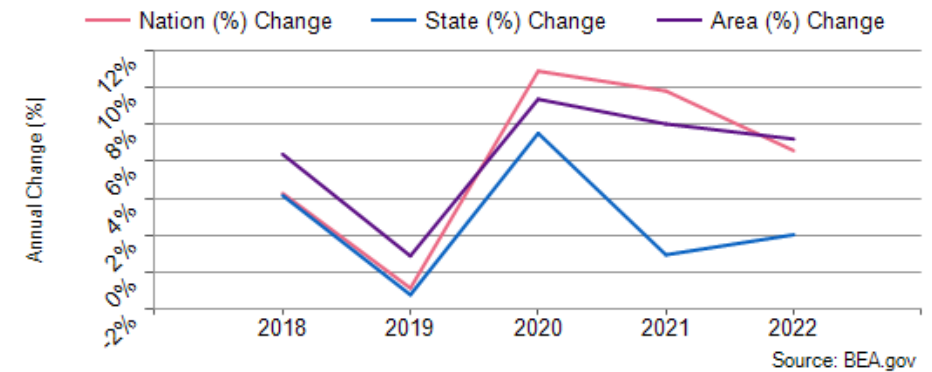
Major Industries by Employee Count

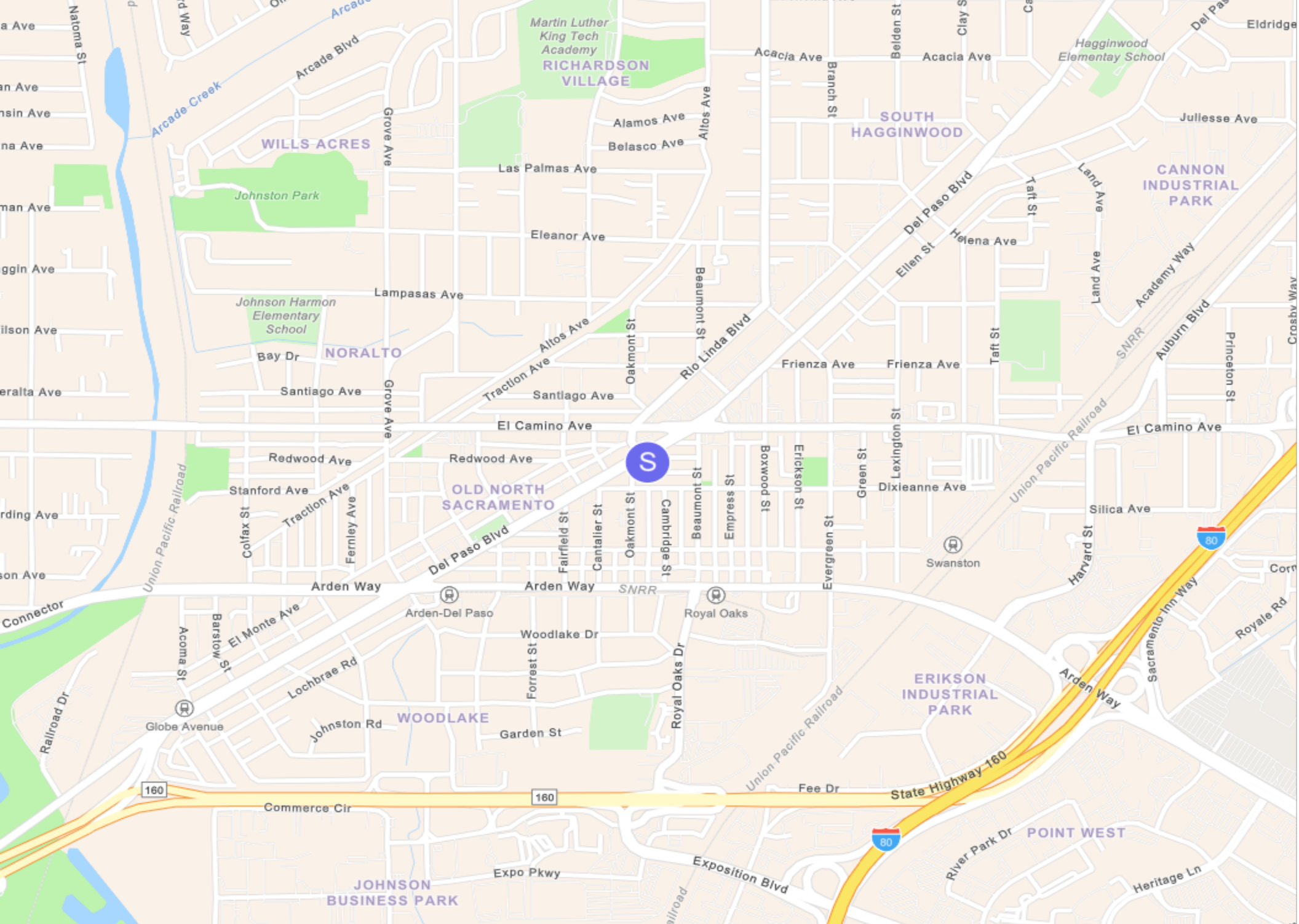


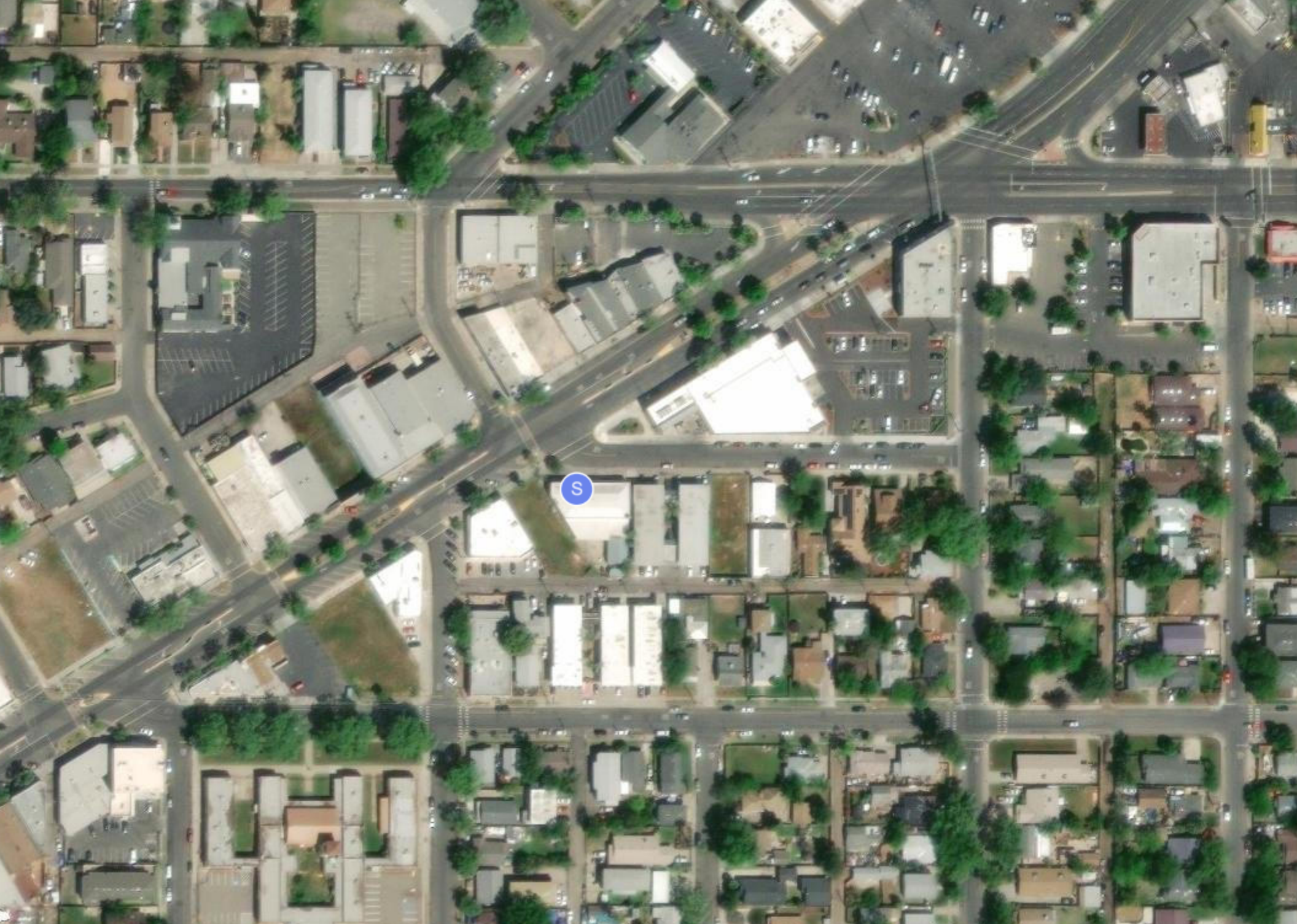
Largest Employers

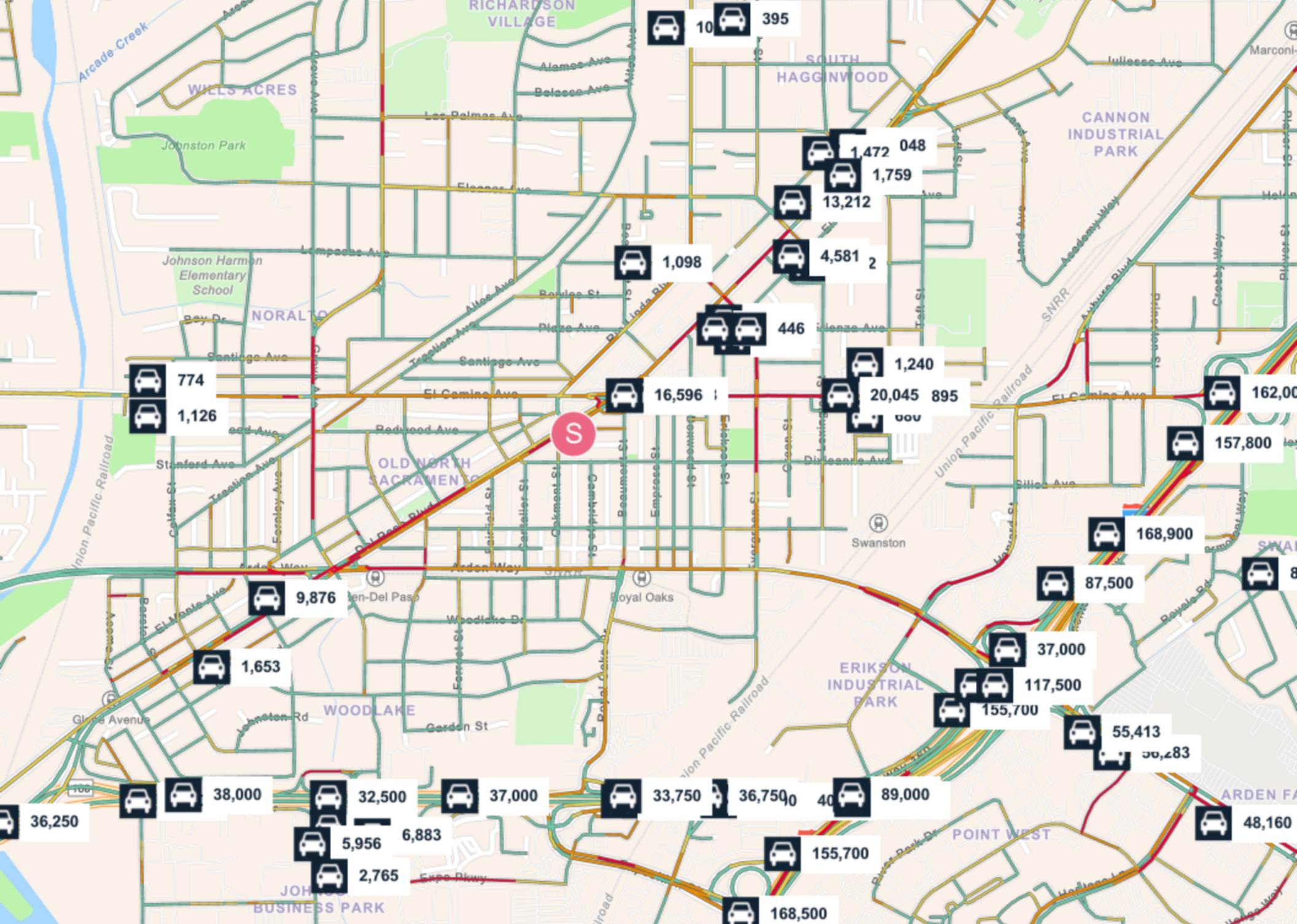
State of California	113,610
UC Davis Health System	16,075
Sacramento County	13,611
Kaiser Permanente	11,856
U.S. Government	10,699
Sutter Health	10,129
Dignity Health	7,353
San Juan Unified School District	5,346

Sacramento County GDP Trend











03

Property Description

Property Features

Property Images

FOR SALE / LEASE DEL PASO RETAIL

PROPERTY FEATURES

BUILDING SF	6,887
LAND SF	9,940
LAND ACRES	0.228
YEAR BUILT	1961
YEAR RENOVATED	Will Require Renovation
# OF PARCELS	1
ZONING TYPE	C2-SPD
BUILDING CLASS	C
NUMBER OF STORIES	2
NUMBER OF BUILDINGS	1
MIXED USE	Yes
STREET FRONTAGE	Yes, Del Paso Blvd
CORNER LOCATION	Yes

NEIGHBORING PROPERTIES

NORTH	Grocery Outlet
SOUTH	Apartment Complex
EAST	Community Clinic
WEST	Best Cleaners

MECHANICAL

HVAC	No
FIRE SPRINKLERS	No
ELECTRICAL / POWER	Needs replacement
LIGHTING	Needs replacement

CONSTRUCTION

FOUNDATION	Concrete
FRAMING	Brick and Wood
EXTERIOR	Wood / Brick / Stucco
PARKING SURFACE	Street









LU ANN HENDERSON

SENIOR VICE PRESIDENT

DRE# 01912126

Commercial Real Estate Sales And Leasing

📞 San Francisco (415) 982-9496

📞 Sacramento (916) 798-8559

✉️ info@matrixcre.ai





Vacant Lot Is Not Included



Other Sacramento Retail / Office Locations

Available For Sale or Lease, Call for Details.
MatrixCRE.ai for details and videos
(Call / Text 916-798-8559)

2391 Arden Way #218, Sacramento, CA 95825

Office and Approved Residential Building
Two Story Building Size 10,494 SF

4140 - 4150 Manzanita Ave

One Retail Suite Available – Suite 400 sf @ 2,800 SF
One Drive Thru Kiosk Approx. +/- 200 SF

3350 Watt Ave, Sacramento, CA 95821

Two upstairs office suites available
Suite K: 3,200 SF or split as small as 1,100 SF
Includes kitchen, private offices, conference room





04

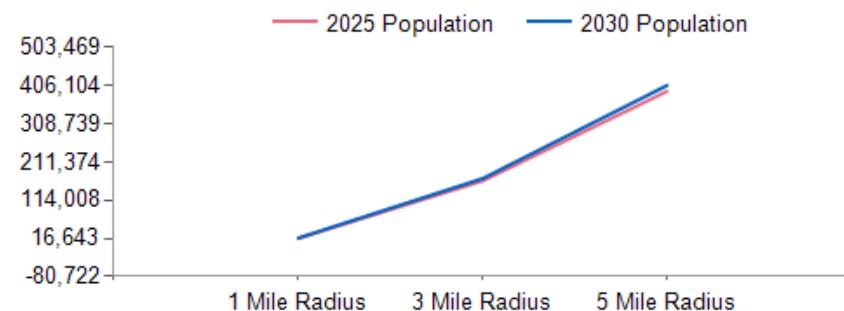
Demographics

General Demographics

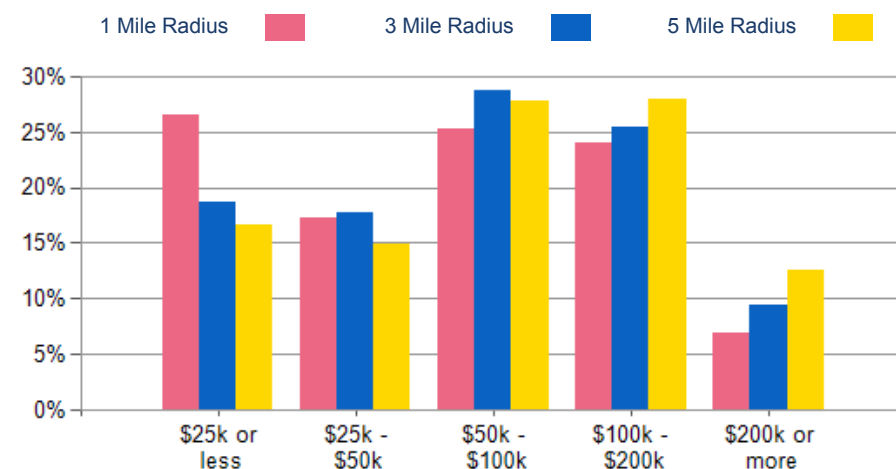
Race Demographics

POPULATION	1 MILE	3 MILE	5 MILE
2000 Population	15,622	137,264	301,867
2010 Population	15,026	138,010	325,660
2025 Population	16,643	163,111	390,942
2030 Population	17,540	169,027	406,104
2025 African American	2,279	20,704	44,060
2025 American Indian	385	2,676	5,646
2025 Asian	1,426	20,920	54,080
2025 Hispanic	7,973	57,302	113,357
2025 Other Race	4,795	32,265	58,072
2025 White	4,833	58,778	165,258
2025 Multiracial	2,773	25,577	59,455
2025-2030: Population: Growth Rate	5.30%	3.60%	3.80%

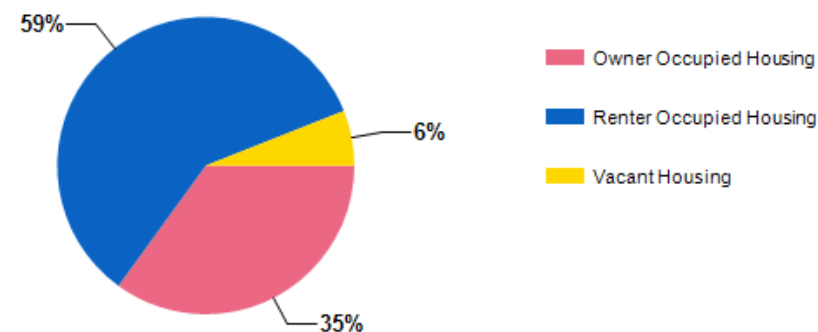
2025 HOUSEHOLD INCOME	1 MILE	3 MILE	5 MILE
less than \$15,000	987	7,032	16,479
\$15,000-\$24,999	489	4,131	9,072
\$25,000-\$34,999	522	4,341	9,268
\$35,000-\$49,999	439	6,287	13,783
\$50,000-\$74,999	763	9,002	22,198
\$75,000-\$99,999	648	8,266	20,592
\$100,000-\$149,999	897	10,452	27,453
\$150,000-\$199,999	438	4,794	15,643
\$200,000 or greater	384	5,605	19,377
Median HH Income	\$60,965	\$72,119	\$81,039
Average HH Income	\$82,164	\$97,370	\$111,481



2025 Household Income



2025 Own vs. Rent - 1 Mile Radius

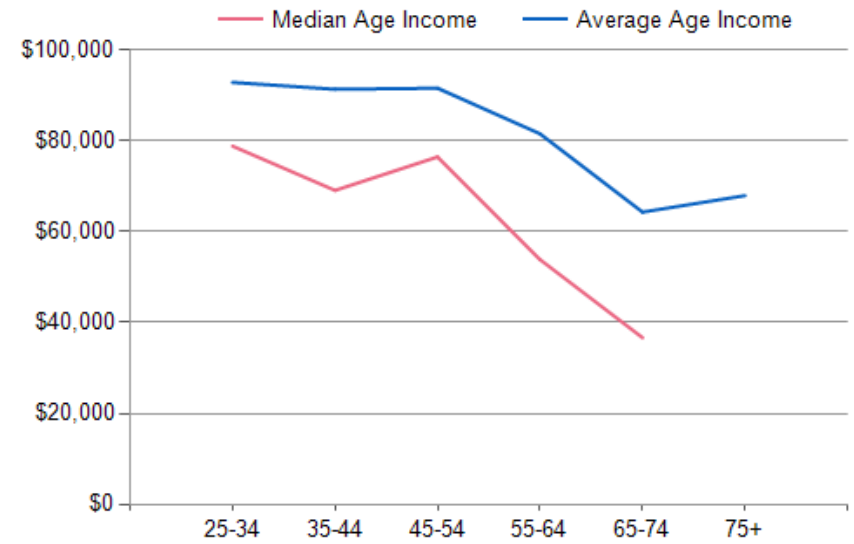
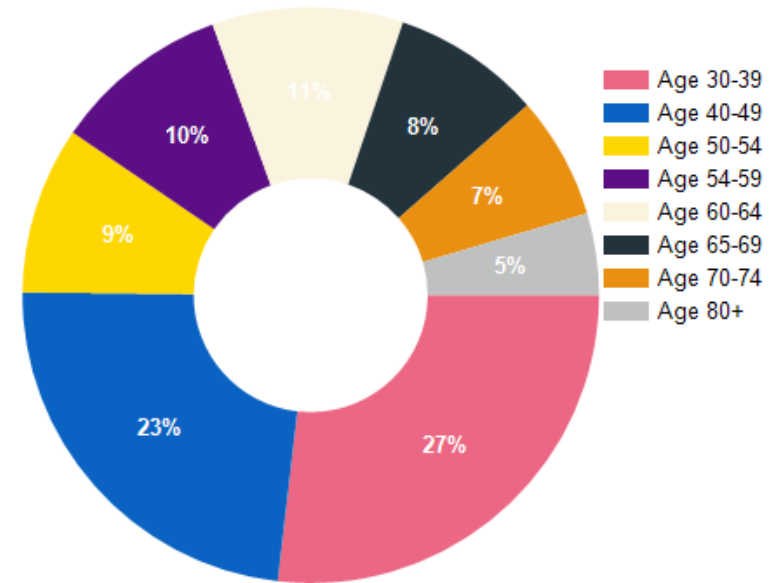


Source: esri

2025 POPULATION BY AGE	1 MILE	3 MILE	5 MILE
2025 Population Age 30-34	1,260	14,702	35,926
2025 Population Age 35-39	1,250	13,552	32,333
2025 Population Age 40-44	1,175	11,777	28,492
2025 Population Age 45-49	1,006	9,479	22,857
2025 Population Age 50-54	880	8,585	20,953
2025 Population Age 55-59	927	8,447	20,494
2025 Population Age 60-64	1,003	8,270	20,042
2025 Population Age 65-69	781	7,278	18,295
2025 Population Age 70-74	643	6,071	15,380
2025 Population Age 75-79	429	4,190	11,433
2025 Population Age 80-84	215	2,300	6,616
2025 Population Age 85+	168	2,169	6,328
2025 Population Age 18+	12,598	125,440	310,551
2025 Median Age	36	35	36
2030 Median Age	37	36	37

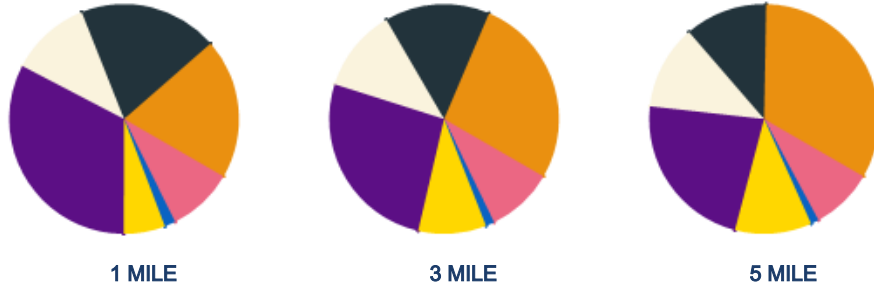
2025 INCOME BY AGE	1 MILE	3 MILE	5 MILE
Median Household Income 25-34	\$78,866	\$78,767	\$82,394
Average Household Income 25-34	\$92,886	\$97,833	\$105,624
Median Household Income 35-44	\$69,113	\$84,199	\$99,651
Average Household Income 35-44	\$91,392	\$112,181	\$130,517
Median Household Income 45-54	\$76,489	\$86,792	\$103,368
Average Household Income 45-54	\$91,624	\$116,661	\$137,464
Median Household Income 55-64	\$53,863	\$73,721	\$89,373
Average Household Income 55-64	\$81,566	\$103,014	\$124,299
Median Household Income 65-74	\$36,658	\$51,493	\$62,693
Average Household Income 65-74	\$64,335	\$79,652	\$94,617
Average Household Income 75+	\$67,965	\$66,217	\$74,167

Population By Age



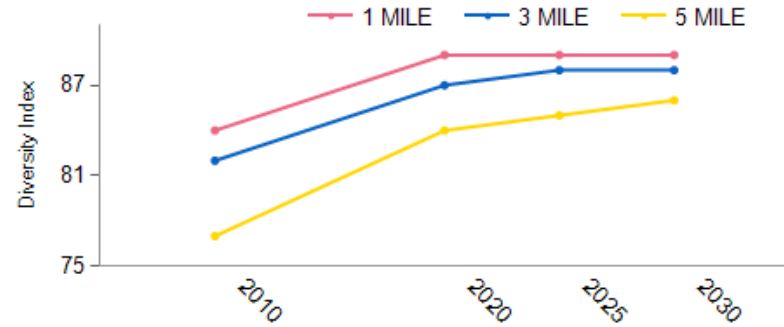
DIVERSITY INDEX	1 MILE	3 MILE	5 MILE
Diversity Index (+5 years)	89	88	86
Diversity Index (current year)	89	88	85
Diversity Index (2020)	89	87	84
Diversity Index (2010)	84	82	77

POPULATION BY RACE



2025 POPULATION BY RACE	1 MILE	3 MILE	5 MILE
African American	9%	9%	9%
American Indian	2%	1%	1%
Asian	6%	10%	11%
Hispanic	33%	26%	23%
Multiracial	11%	12%	12%
Other Race	20%	15%	12%
White	20%	27%	33%

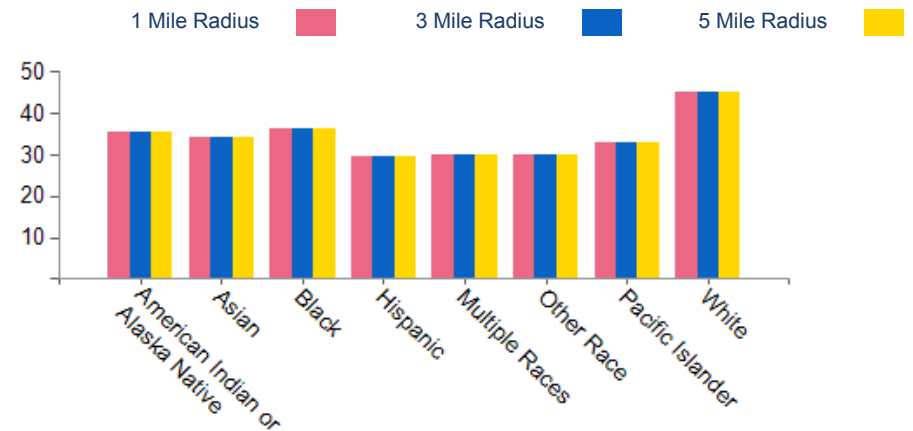
POPULATION DIVERSITY



2025 MEDIAN AGE BY RACE

	1 MILE	3 MILE	5 MILE
Median American Indian/Alaska Native Age	35	37	37
Median Asian Age	34	32	34
Median Black Age	36	35	35
Median Hispanic Age	30	30	30
Median Multiple Races Age	30	29	30
Median Other Race Age	30	31	31
Median Pacific Islander Age	33	35	34
Median White Age	45	42	42

2025 MEDIAN AGE BY RACE





05

Company Profile

Advisor Profile

FOR SALE / LEASE DEL PASO RETAIL



Lu Ann Henderson
Senior Vice President

Lu Ann Henderson is an exclusive Commercial Real Estate listing agent serving California. She has a vast network of business owners and investors and a continuous pool of qualified buyers and tenants seeking quality real estate.

Eighty percent of her sales and leasing transactions are dual agency, which expedites transactions and reduces overall commission costs. Lu Ann has been recognized as a top producer by CoStar/LoopNet. She has received the Top-Performing Broker award in Crexi's Annual Platinum Broker Awards and is responsible for over \$40 million in California sales alone.

She selectively manages several listings, ensuring each client receives personal attention and thorough due diligence. Lu Ann has a proven strategy and specialization in various sectors of business real estate, including industrial, retail shopping centers, mixed-use, residential, office, land development, and specialty assets, which contributes to her status in the top 5 percent of brokers by transaction volume.

Lu Ann is committed to advising you on effective strategies for selling or leasing your property. She focuses on transparent and ethical dealings and wants to alleviate the pressures associated with property transactions.

Lu Ann leverages digital marketing platforms and social media, including commercial real estate platforms, to maximize your property's exposure. She also manages a YouTube channel, MatrixCRE.ai, to showcase each listing and enhance global visibility.

If you seek high-quality advice and result-oriented brokerage services, please call or email her at Infor@MatrixCRE.ai and visit the website at MatrixCRE.ai.

For Sale / Lease Del Paso Retail

CONFIDENTIALITY and DISCLAIMER

The information contained in the following offering memorandum is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from GQ North Real Estate and it should not be made available to any other person or entity without the written consent of GQ North Real Estate.

By taking possession of and reviewing the information contained herein the recipient agrees to hold and treat all such information in the strictest confidence. The recipient further agrees that recipient will not photocopy or duplicate any part of the offering memorandum. If you have no interest in the subject property, please promptly return this offering memorandum to GQ North Real Estate. This offering memorandum has been prepared to provide summary, unverified financial and physical information to prospective purchasers, and to establish only a preliminary level of interest in the subject property.

The information contained herein is not a substitute for a thorough due diligence investigation. GQ North Real Estate has not made any investigation, and makes no warranty or representation with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCBs or asbestos, the compliance with local, state and federal regulations, the physical condition of the improvements thereon, or financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property.

The information contained in this offering memorandum has been obtained from sources we believe reliable; however, GQ North Real Estate has not verified, and will not verify, any of the information contained herein, nor has GQ North Real Estate conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein. Prospective buyers shall be responsible for their costs and expenses of investigating the subject property.

Exclusively Marketed by:



Lu Ann Henderson

GQ North Real Estate
Senior Vice President
(916) 798-8559
Luann@GQNorth.com
DRE# 01912126

Beau Philip

GQ North Real Estate
Commercial Real Estate Agent
(916) 698-5238
Beau@GQNorth.com
02254863



MatrixCRE.AI

MatrixCRE AI

(415) 982-9496
Luann@GQnorth.com



GQNorth

real estate

Broker's License No.: DRE# 01942200